



WEEK 43: October 18 - October 24, 2021

MARKET OUTLOOK

Regional Weather Update :

Oxnard, CA: Partly Cloudy with highs in the upper 60s and lows in the mid 50s.

Salinas, CA: Partly Cloudy with highs in the high upper 60s and lows in the high in the mid 40s.

Yuma, AZ: Sunny with highs ranging from the mid 80s to low 90s to lows in the upper 50s to low 60s

Immokalee, FL: Rain chances latter in the week from 30% to 40% most of the week with highs in the upper 80s to low 90s and lows in the upper 60s to low 70s.

Idaho Falls, ID: Sunny with highs in the 50s and lows in the mid 20s to low 30s.

Transportation :

National Diesel Average : \$3.586 **Compared to Last Year:** \$2.40

Shortages : Seeing high freight rates, with extreme shortages remain in CA, CO, ID, E. NC, NY, WA & C WI slight shortage in: CA, C. WI, OR.

MARKET ALERT

Berries, Blue

Broccoli Crowns & Florets

Cabbage, Green

Cauliflower

Corn

Honeydews

Lettuce, Iceberg , Leaf & Romaine

Mushrooms, All w/shitakes and Oysters under Extreme alert

Onions, Red, Yellow, & White

Romaine & Romaine Hearts

Tomatoes: 20 & 25 LB. Rounds & Romas

Turmeric



MARKET OUTLOOK

Apples



SUPPLY

FAIR

QUALITY

GOOD

Most of the varieties are being harvested on the new crop of apples out of Washington. The impact of the heat wave in Washington certainly was a negative on the overall size and storability. Expectations at this point are for a crop similar to last season, but without the family box program, it could represent better numbers especially until the end of this crop. The quality of the fruit so far looks good.

Asparagus



SUPPLY

TIGHT

QUALITY

GOOD

Mexico has started shipping decent volume and that has affected the markets. Imports from Peru continue to come in with good volume as well. The market dropped significantly over the weekend and the beginning of this week. We may have not seen the bottom yet. The containers arriving from Peru this week are delayed and will not be available to load until next week. We will continue to have good volume for the remainder of the season.

Avocados



SUPPLY

FAIR

QUALITY

GOOD

Normal crop its on its way and ready to stay with us until February. This will bring more fruit stability in regards of ripening time and skin appeal. Big sizes are still short and probably will be this way all November. A yo-yo market is expected and if we don't jinks this, it should be under reasonable parameters. Once Normal gets into full season, quality is expected to be nice.

Bananas



SUPPLY

GOOD

QUALITY

GOOD

Banana quality and availability are good. No problems with supply.

MARKET ALERT

Berries



SUPPLY

FAIR

QUALITY

GOOD

Blackberries : Prices for Blackberries are trending up this week. Supplies are a bit tighter this week due to weather in Mexico.

Blueberries : Prices for Blueberries are trending down this week. Volumes and prices are dependent of boats being unloaded at the port. Look for prices to remain unstable as the fruit works its way through the supply chain.

Raspberries : Prices for Raspberries are stable this week. Volume continues to transition from California and to Mexico. Look for better supplies in the weeks to come.



MARKET OUTLOOK

	<u>SUPPLY</u>	
<u>Beans, Green</u>	TIGHT	Markets is holding tight as growing continues in New York, Tennessee, North Carolina. Georgia's volume is continuing to increase as the fall/ winter transition is almost complete. Northern Florida should start harvesting in November. Summer rains have hurt some crops and early plantings in the south. Volumes are slightly down but quality is holding strong.
	<u>QUALITY</u>	
	FAIR	
	MARKET ALERT	<u>SUPPLY</u>
<u>Broccoli</u>	SHORT	Supplies continue to be extremely short this week. Market pricing is considerably high. Demand exceeds supply. Quality is good at this time, supplies will be limited for another few weeks. (F.O.B pricing for this week \$30.13 - \$32.20)
	<u>QUALITY</u>	
	GOOD	
<u>Brussels Sprouts</u>	<u>SUPPLY</u>	Supplies will continue to improve this week. Demand is actually down this week, growers are reporting better quality. Supplies are expected to continue improving the next few weeks. (F.O.B pricing for this week \$24.15 - \$25.15)
	GOOD	
	<u>QUALITY</u>	
	GOOD	
<u>Carrots</u>	<u>SUPPLY</u>	Some fields are finishing the crop in the Imperial Valley. Partial shortages might occur with jumbos this week and the front part of next week. Next crop out of Kern County should have good size and going forward with no supply issues
	FAIR	
	<u>QUALITY</u>	
	GOOD	
	MARKET ALERT	<u>SUPPLY</u>
<u>Cauliflower</u>	LIMITED	Supplies are light this week. Demand exceeds supply. Overall quality is good. Supplies are expected to be light the next few weeks. (F.O.B pricing for this week \$20.55 - \$21.55)
	<u>QUALITY</u>	
	GOOD	
<u>Cantaloupes</u>	<u>SUPPLY</u>	Many California growers have started wrapping up their cantaloupe harvest this week thus causing a seasonal decline in cantaloupe production. As, this will continue into next week we will see a limited supply. With sizes mainly ranging in the 12/15s anticipated. Larger melons (9ct) will be very limited. Arizona production is starting slowly with many growers not expected to begin their harvests until next week.
	FAIR	
	<u>QUALITY</u>	
	GOOD	





MARKET OUTLOOK

Celery



SUPPLY

GOOD

QUALITY

GOOD

Supplies continue to be good this week. Demand continues to be steady. Supplies are expected to remain steady for a few weeks. (F.O.B pricing for this week \$10.05 - \$10.50)

MARKET ALERT

Corn



SUPPLY

BAD

QUALITY

FAIR

Prices for Corn out of the West are trending up this week. Prices for Corn out of the East are mostly stable this week. Growers out of the West are reporting very limited supplies of White and Bi. Yellow is non-existent. Volume out of Georgia is starting to pick up but don't expect any relief for the next couple weeks.

Cucumbers



SUPPLY

GOOD

QUALITY

GOOD

Prices for Cucumbers are trending down this week. Growers are reporting good volumes out of Georgia this week. They're working through excess inventory so it's suggested to put extra eyes on arrivals and turn the product as soon as possible.

Eggplant



SUPPLY

FAIR

QUALITY

GOOD

Prices for Eggplant are trending up this week. Availability is down as crops out of the East transition to Georgia. Production out of California is down due to transiting to the south of the state. Fruit crossing from Mexico has just started and is on the upswing.

Grapes



SUPPLY

GOOD

QUALITY

GOOD

Current weather conditions are good and will not impact growing conditions or supply for grapes. Grape market remained steady from last week. Supplies and quality are good.

MARKET ALERT

Honeydews



SUPPLY

FAIR

QUALITY

FAIR

Over the past month we have been mentioning that we might start seeing some relief and finally we are starting to see some relief on availability but overall demand is still outpacing production. As California winds down, the sizing continues to be mostly smaller fruit (8/9s) with some 6s now being harvested. Arizona and Nogales production seems to be starting off with some larger sizes primarily but with very limited supply.



MARKET OUTLOOK

MARKET ALERT



<u>SUPPLY</u>
<u>SHORT</u>
<u>QUALITY</u>
FAIR

Supplies continue to be very short this week. Demand is good, overall quality is only fair. Weights will be on the lighter side until supplies improve. Supplies will be limited for another week. (F.O.B pricing for this week \$28.11- \$29.11)

MARKET ALERT



<u>SUPPLY</u>
<u>FAIR</u>
<u>QUALITY</u>
FAIR

Romaine: Supplies will continue to be limited this week. Demand has increased, overall quality is only fair at this time. Growers are encountering some quality issues at field level. Expect supplies to be light for a few weeks. (F.O.B pricing for this week \$19.45-\$19.85) Hearts (\$23.86 - \$25.45)

Green & Red Leaf Lettuce: Supplies continue to be good this week. Demand is lighter this week, overall quality is good. Supplies should remain steady for a few weeks. (F.O.B pricing for this week \$9.40 - \$10.96)

Tender Leaf: Supplies continue to be excellent this week. Demand is good on tender leaf, quality is very good. Supplies should remain steady for a few weeks. (F.O.B pricing for this week \$4.65 - \$4.75)

Lemons & Limes



<u>SUPPLY</u>
<u>FAIR</u>
<u>QUALITY</u>
FAIR

LIMES: Demand trends fall flat as availability remains steady. Quality and shelf life is greatly improving on small fruit from the new production. Large sizes still represent substandard conditions. As harvests from the new crop cycle continue, small fruit will become more plentiful as large sizes dwindle in availability. October will constitute lower yields overall, including approximately 20-30% less volume vs. September.

LEMONS: October harvests are expected to produce more volume vs. August & September. The crop is currently peaking on 140's, with good yields also represented on 115's. Quality is optimal. Sizing will progressively shift to a larger spec as the season moves forward. Overall availability will begin to decline come November.

Mushrooms



<u>SUPPLY</u>
<u>SHORT</u>
<u>QUALITY</u>
FAIR

Shitake Mushrooms: Due to uncontrollable rise in cost of imported Shitake logs from China. Shitake mushrooms supplies will be short, prices will be changing almost weekly. Long delays to unload shipments at the ports have caused some interruptions with supplies. This is caused by labor shortage and limited freight availability.

The mushroom industry continues with a shortage of labor, as well as cost inflation increases in raw materials. Specifically corrugated cardboard and packaging materials. Additionally, the price increases in freights nationally have greatly impacted cost to mushroom growers. Pricing on mushrooms must increase at this time due to Labor, Transportation, and packaging.

Onions



<u>SUPPLY</u>
<u>FAIR</u>
<u>QUALITY</u>
GOOD

Idaho & Oregon markets continue to rise as the size profiles are running small with few Jumbos and even less Colossal and Super Colossal sizes available. The Red Onions inventory is low and will see the market increase over the next several weeks. Overall quality is very good thus far.

The Washington harvest is finishing up this week. Sizing makeup of Yellows are small and mediums with a few Jumbos. Supplies of Red onions supply are low this season with very few colossal due to low yields from this season's growing conditions.





MARKET OUTLOOK

Onions, Green



SUPPLY

GOOD

QUALITY

GOOD

Supplies have improved this week. Demand is good, Quality remains good. Supplies are expected to remain steady for a few weeks. (F.O.B pricing for this week \$14.65 - \$15.45)

Oranges



SUPPLY

FAIR

QUALITY

FAIR

Chilean navels have been reporting strong quality all season, peaking on 56/64/72s. In the coming weeks, expect prices to settle in as more and more containers arrive on the West Coast if ports stop having delay issues. There have been reports of a lot of vessels being stuck at port for up to a few weeks causing a lot of supply issues. This is forcing shippers to repack after they receive product to make sure it is clean. All sizes are currently tight, especially 56 count and larger. California Valencia's are starting to wind down and pricing is now starting to increase a bit across the board, but mainly on 88s and smaller. Fruit is peaking on 48s/56s. Fruit is firm and eating well. 88s and smaller will be very tight all season long.

Pears



SUPPLY

FAIR

QUALITY

FAIR

The new harvest has begun in Washington. Some varieties are still available out of California but small sizes are very limited. There are imports available out of the East Coast.

Peppers, Bell



SUPPLY

GOOD

QUALITY

GOOD

Prices for Green Peppers are stable this week. Prices for Yellow and Red are up. Growers are presently reporting good volumes on green peppers right. Georgia is up and running. Volume out of California is down right now. Coachella is getting ready to harvest.

Peppers, Chili



SUPPLY

FAIR

QUALITY

GOOD

Prices for Chili Peppers are trending up this week. Production is down out of the West and harvesting out of Georgia is just starting to pick up.

Pineapples



SUPPLY

FAIR

QUALITY

GOOD

Pineapple volume is where it should be for this time of year. The quality is exceptional.



MARKET OUTLOOK

Potatoes



SUPPLY

FAIR

QUALITY

GOOD

Idaho: With the current harvest now completed results have yielded larger sizes with ample supplies in the 40-70ct range. Overall quality is very good. Norkotahs size profile has improved, but yields will be low this season, Burbank sizing profile is better than originally anticipated, but yields will be low all season.

Nevada: Nevada is currently harvesting and prepping potatoes for storage starting this week. Weather this week will slow the harvest, but early estimates indicate an evenly blended crop profile and good quality for the 2021-22 season.

Washington: Washington harvest continues to progress and the sheds are being filled. Current lots are medium to large and very good quality.

Squash



SUPPLY

GOOD

QUALITY

GOOD

Prices for Green and Yellow Squash are trending down this week. Growers are currently reporting good volumes out of Nogales and Georgia. Production out of Florida is just around the corner.

Strawberries



SUPPLY

MIXED

QUALITY

MIXED

Prices for Strawberries are trending up this week. Pricing is all over the board. Old Crop is being priced to move due to quality concerns and reduced holding power. New crop strawberries are commanding a premium. Some growers are reporting that they are crossing some fruit from Mexico this week.

MARKET ALERT

Tomatoes



SUPPLY

BAD

QUALITY

FAIR

Notice - State of FL Grown Tomatoes

The Board of Directors of the Florida Tomato Growers Exchange voted on 10/4/21 to increase the handling charge on all tomatoes from \$1.95 to \$2.95 per case effective 11/1/21. Prices for Tomatoes are trending up significantly across the board this week.

Tomato supplies from the east coast (Florida) will not be in meaningful production until (late) November, 5-6 weeks from now. California production numbers continue to decline week over week until they are finished over the next 2-3 weeks. Baja California-This area was hit by multiple weather events during the growing cycle the past 2 months and is producing very little product into the supply chain on both roma and round tomatoes.

Hurricane Pamela could potentially affect all Mexican tomato and vegetable production set to start in late December-Mid-January. Tomato supplies look to remain short, elevated and unpredictable until February.



MARKET OUTLOOK

La Niña is back: What does this mean for our winter weather?

Doyle Rice

USA TODAY

Published 2:34 PM October 14, 2021

For the second straight year, La Niña is officially back, federal forecasters announced Thursday.

The La Niña climate pattern – a natural cycle marked by cooler-than-average ocean water in the central Pacific Ocean – is one of the main drivers of weather in the U.S. and around the world, especially during the late fall, winter and early spring.

It's the opposite of the more well-known El Niño pattern, which occurs when ocean temperatures are warmer than average.

"La Niña is anticipated to affect temperature and precipitation across the United States during the upcoming months," forecasters from the National Oceanic and Atmospheric Administration's Climate Prediction Center said Thursday.

NOAA said this year's La Niña (translated from Spanish as "little girl") is likely to persist through the winter.

"Everything you want to see in having a La Niña we are seeing," Michelle L'Heureux, a forecaster at the center, told Bloomberg News. "We are pretty confident La Niña is here."

A typical La Niña winter in the U.S. brings rain and snow to the Northwest and unusually dry conditions to most of the southern tier of the U.S., according to the prediction center. The Southeast and Mid-Atlantic also tend to see warmer-than-average temperatures during a La Niña winter.

In addition, because of La Niña, California may see little relief from its ongoing drought, making its wildfire season even worse, Bloomberg said.

"Our scientists have been tracking the potential development of a La Niña since this summer, and it was a factor in the above-normal hurricane season forecast, which we have seen unfold," said Mike Halpert, deputy director of NOAA's Climate Prediction Center.

Consecutive La Niñas are not uncommon and can be referred to as a "double-dip." In 2020, La Niña developed during the month of August and then dissipated in April 2021 as "ENSO-neutral" conditions returned.

The entire natural climate cycle of El Niño and La Niña is officially known by climate scientists as El Niño – Southern Oscillation (ENSO), a see-saw dance of warmer and cooler seawater in the central Pacific Ocean.

During La Niña events, trade winds are even stronger than usual, pushing more warm water toward Asia, NOAA said. Off the west coast of the Americas, upwelling increases, bringing cold, nutrient-rich water to the surface

If you have any specific questions or concerns on any commodities not mentioned in this report, please feel free to reach out to dforsythe@nproduce.com and we will be happy to give you those current market conditions. Also look for our Spanish version that will be released on Monday. Have a great week!

Your Dedicated NPC, LLC Staff

