



MARKET OUTLOOK

SUPPLY = GOOD | QUALITY = GOOD

Apples



This year's Washington State Apple Crop is now estimated at 121 million boxes vs shipping 133.5 million last year. This is a significant drop from last season but WA will have Apples to sell throughout the Year. Eastern Washington had 2 major wind storms late September/Early October where in some areas devastated orchards. Plus - some varieties did not bounce back from the year before, we call it a light set. Also, late October - we had a few days between 12 and 18 degrees - some apples did not make it through. Reds, Golds, Galas and Gr Smiths are the varieties mostly impacted by the loss. The Farm to Family Box Program has been a huge part of the Price Increases seen in the past 2 Months.

SUPPLY = GOOD | QUALITY = GOOD

Asparagus



Promotable! Seeing good quality and availability. Demand is slightly lower as well. Both Peru & MX are steady rolling.

SUPPLY = GOOD | QUALITY = GOOD

Avocados



Despite an attempt by a small group of MX growers to inhibit supply last Friday, and a Saturday religious holiday no -pick, we just logged another week where nearly 50MM (48.3 MM to be exact) pounds shipped into the US. Strong supply is expected to continue, and the crop is estimated at 20 percent higher than last years. Demand continues to be weak, but, with both Christmas and New Year's landing on a Friday we can expect MX production to be limited to only a few days over the next couple weeks. While the US continues to absorb the surplus volume without major issues, the gap between inventory and shipments persists across all sizes with only 48's resembling any kind of balance. Field prices remain very stable once again this week, with TX FOB's still bunched together tightly across 32/36/40/48's. However, there is a bit of a two-tiered market as some shippers are desperate to move non-committed excess volume or aged fruit.

SUPPLY = FAIR | QUALITY = GOOD

MARKET ALERT

Bananas



Recent Hurricane has caused damage to banana inventories as a result we will see tighten product and increased markets, however the bananas quality continue to be good. Volumes are much lower. Organic supplies are tight from both sources (ECU & MX). We are seeing impacts in all supplies in Central America.

SUPPLY = GOOD | QUALITY = GOOD

Berries



Blackberries - : Prices for Blackberries is trending down this week. Production out of Mexico is picking up due to good weather conditions. Growers are expecting stable to higher prices for Blackberries during the next few weeks. **Blueberries**: Pricing for Blueberries is trending slightly down this week. Growers are reporting good demands from the retail sector for the holiday. At the same time, supplies are keeping up with demands. Growers are looking for lower prices in the weeks to come. **Raspberries**: Prices for Raspberries is trending slightly down this week. Growers out of California are reporting challenges from cool weather. Growers out of Mexico are reporting stable production numbers & quality this week. Expect to see some pricing pressure in the weeks to come.

SUPPLY = FAIR | QUALITY = GOOD

MARKET ALERT

Beans, Green



Being past the Thanksgiving pull has helped this category, but we still aren't out of the woods yet. Seeing quality concerns across many bean varieties along with supply concerns across the board. Prices slightly lower but remain escalated.



MARKET OUTLOOK

Broccoli



Broccoli supplies are lower this week than last week. Growers are reporting a slowdown in production with the cold weather. Good quality is been reported at this time. There is good demand for Broccoli this week. Supplies are expected to improve after the Holiday's.

SUPPLY = FAIR | QUALITY = GOOD

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Brussels Sprouts



Brussel Sprout supplies are good this week. Growers are reporting good availability going into next week. Good quality is been reported at this time. Expect markets to remain steady for a few weeks.

SUPPLY = GOOD | QUALITY = GOOD

Carrots



Cellos are very tight, especially 48/1s. With retail servicing a lot of demand that is normally taken care of in the foodservice sector it is putting some strains on compacity as the production system is not built to service the additional demand for these products. . There are not enough hours in the day to make everything being requested. This should improve as we open our Arizona and Georgia seasons the first week of January. Snack packs tight too.

MARKET ALERT

SUPPLY = FAIR | QUALITY = GOOD

Cauliflower



Cauliflower supplies continue to be very limited this week. Growers are reporting a reduction in supplies due to the cold weather. Fair to good quality is been reported. Good demand for Cauliflower this week. Supplies are expected to improve after the Holiday's.

MARKET ALERT

SUPPLY = FAIR | QUALITY = GOOD

Cantaloupes



Yields on cantaloupe production remain considerably lower than projected due to after effects from the back to back storms last month. To compound the problem two cold fronts recently went through the growing region which has prevented the melons to size up. This is leaving the bigger fruit (9s and larger) to be in a demand exceeds supply situation and there to be volume on smaller fruit (15s). This situation is being felt by all producers from Guatemala which is currently the only area in production. Quality on the cantaloupe being harvested continues to be very good.

SUPPLY = GOOD | QUALITY = GOOD

Celery



Celery supplies continue to be limited this week. Celery is coming out of Oxnard and Santa Maria. Waiting for Yuma AZ to start at the end of December. Good quality is been reported at this time. Good demand for Celery this week. Supplies are expected to improve after the Holiday's.

MARKET ALERT

SUPPLY = BAD | QUALITY = FAIR

Corn



Growers are reporting tight supplies out of the East and West. Holiday demands is also putting pressure on the market. White Corn is the only variety available out of the West. Production out of South Florida is still in recovery mode from months of bad weather. Holiday demands is putting a lot of pressure on the market too.



MARKET OUTLOOK

Cucumbers

SUPPLY = FAIR | QUALITY = FAIR



Prices for Cucumbers is trending up this week. Growers are reporting tighter supplies due to weather out of Honduras. They're also fighting challenges with quality. Production out of Mexico is ramping up but holiday demands will help to keep the market tight.

MARKET ALERT

SUPPLY = FAIR | QUALITY = GOOD

Eggplant

Prices for Eggplant is trending up this week. Cool weather out of Florida and holiday demands are keeping the market tight.



SUPPLY = GOOD | QUALITY = GOOD

Grapes

Green Seedless: With an abundance of fruit arriving from Peru, and fruit from Chile and South Africa soon to follow there seems an ever growing range of offerings (varieties) and pricing. Most terminal markets are now seeing a fairly steady flow of both the best and worst of the most current arrivals. **Red Seedless:** The market on Reds continues to be far more stable than the market on Greens. If the industry gets any lift in orders as we approach Christmas and the New Year we could see a rising market through mid January.



MARKET ALERT

SUPPLY = FAIR | QUALITY = GOOD

Honeydews

The US did receive a decent amount of honeydews but mostly 5/5Js. The excess inventory of larger dewes will begin to dry up by later this week and new arrivals are going to be very limited. We are already seeing smaller sizes (6/8s) being very limited. The honeydew production decline is also directly related to the storms of last month as some fields were impacted more than others because of drainage. We are anticipating much lower production the next three weeks which could cause the market to push higher as Mexican production eases.



SUPPLY = GOOD | QUALITY = FAIR

Iceberg

Lettuce supplies are very good this week. Growers are reporting excellent supplies from Yuma AZ and Imperial Valley CA. Fair quality and good weights on carton lettuce this week. Early morning frost is causing outer leave quality issues (Fringe Burn). Expect steady supplies going into next week.



SUPPLY = GOOD | QUALITY = FAIR

Leaf

Romaine: Romaine supplies are much better this week. Very good supplies coming from Yuma AZ and Imperial Valley CA. Fair quality and good weights on carton Romaine this week. Early morning frost is causing outer leave quality issues (Fringe Burn). Expect steady supplies going into next week.



Green Leaf/ Red Leaf/ Butter (Boston) Lettuce: Steady supplies for this week. Growers are reporting fair quality due to some fringe burn on the outer leaves. Markets are not triggered.

SUPPLY = GOOD | QUALITY = GOOD

Tender Leaf

Demand is down for sure across the board here but seeing good quality and supply across all tender leaf categories. Early morning frost is creating a slight concern with quality but not extreme.



*****PARSLEY crop is a little behind schedule, still escalated with some.**

A banner image showing baskets of fresh produce: green beans, potatoes, and cherry tomatoes, set against a rustic wooden background.

MARKET OUTLOOK

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Lemons & Limes



LIMES: This week markets are expected to increase due to the holiday pull. Mexico sent less product last week trying to keep prices high while shippers in TX were cleaning up inventories. Cooler temperatures in Mexico will continue to delay the harvest process, growers will take between 2-3 days to complete the volume they usually do in 1-2 days. For now, markets remain very low.

LEMONS: Lemon market is steady right now. Fancy larger sizes a bit higher and tighter. Most choice fruit sitting around \$21-25 FOB.

MARKET ALERT

SUPPLY = GOOD | QUALITY = GOOD

Mushrooms



Overall a fairly stable item for 10 months out of the year. We are entering the winter months where there is some activity as demand increases across the country. In addition to normal winter activity, we have begun to see some shortages in Crimini and Portabella Mushrooms. Retail pulling heavier than normal and labor issues with COVID have led to an unstable market. Indicators are showing a limited fall and winter for Mushrooms.

SUPPLY = GOOD | QUALITY = GOOD

Onions



Cols & Supers around \$6-6.5, medium \$6.50, JBO \$5.5. Reds are getting a little tighter. Whites are loosening up a bit. Seeing good quality and demand, retail still playing a big part in this market. Keeping an eye on MX as they are quiet and usually come into play in Q1. Shrink and challenging lots will also pressure the market closer to Q2 while we are waiting on CA.

SUPPLY = GOOD | QUALITY = GOOD

Onions, Green



Very good supplies for this week. Good quality is been reported. Good demand for Green Onions.

SUPPLY = GOOD | QUALITY = GOOD

Oranges



Navels are eating great and the color looks fantastic and bright! Shippers are primarily running Fukamotos. We will be moving into the Washington variety mid to the end of December and we are seeing more of a 88/ 72/ 56 peak on this variety.

SUPPLY = GOOD | QUALITY = GOOD

Pears



2020 is a clean crop of pears and quality is very good. Barts will be available through the last week of Feb or first week of March. New crop starts mid-August. Anjou's – through August, just in time for new crop. Red Pears – through June – new crop starts mid-August. Bosc – through April – new crop starts early September.

SUPPLY = GOOD | QUALITY = GOOD

Peppers, Bell



Prices for Green, Red and Yellow Peppers is slightly trending up this week. Growers are reporting improved quality out of Florida right now. Production out of Mexico is picking up and that's helping to keep prices stabilized this holiday. Cool weather and holiday demands could put some pressure on prices in the next few weeks to come.



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SUPPLY = GOOD | QUALITY = GOOD

Peppers, Chili

Prices for Chili Peppers is trending down this week. Growers are reporting good supplies and quality.



SUPPLY = GOOD | QUALITY = GOOD

Pineapples

Volumes on 5ct & 6ct pineapples are a little lower. Opportunities on crownless pineapples are available.



SUPPLY = GOOD | QUALITY = GOOD

Potatoes

The potato market is steady and stable from last week. Temperatures shouldn't be a concern for the upcoming week. Seeing a little smaller sizing. Nork markets \$6.50-\$10. Seeing good quality and demand, again especially in retail here.



SUPPLY = FAIR | QUALITY = GOOD

Squash

Prices for Green and Yellow Squash is trending up this week. Production out of Florida has been impacted by cool weather. Production out of Mexico isn't high enough to help meet holiday demands. Look for tight supplies through the holidays.



SUPPLY = GOOD | QUALITY = GOOD

Strawberries

Strawberry prices are trending slightly down this week. Growers are seeing increased volumes out of Mexico and Florida. As long as the weather cooperates, supplies should continue to increase in the weeks to come.



SUPPLY = BAD | QUALITY = FAIR

MARKET ALERT

Tomatoes

Tomato prices are trending up significantly this week. Supplies have been impacted due to all the rains in South Florida over the last few months. Growers are reporting a lot of shrink due to the plants being beat up. Production out of Mexico is not high enough to take pressure off the market. Holiday demands from Retail is impacting supplies too. Growers are hoping that Florida avoids any freezes as they recover from rain.





MARKET OUTLOOK

A State-by-State Guide to Coronavirus-Related Restrictions at Restaurants

As the United States and Canada wrestle with the COVID-19 pandemic, some states and provinces have reopened restaurant dining rooms. This state-by-state guide offers a status check on whether restaurants are allowed to be open for dining in, or whether delivery and takeout are still the norm.

Keep in mind that local (county, city, and town) guidance may differ from the state, and that many restaurants may not reopen right away even if they are able. Takeout and delivery remains an option in all areas, though, and links are provided in each region on how and what to order.

This guide is **compiled from online resources** and is updated regularly, though all reopen dates and guidance are subject to change as local authorities reassess and update conditions.

California

[*Official guidance from the state of California*](#)

Restaurants status: Restrictions [vary by county](#), with some allowing restricted dine-in and others outdoor only

Florida

[*Official guidance from the state of Florida*](#)

Restaurants status: Dine-in allowed with restrictions

Texas

[*Official guidance from the state of Texas*](#)

Restaurants status: Dine-in allowed with restrictions

New York

[*Official guidance from the state of New York*](#)

Restaurants status: Restrictions [vary by county](#), with some allowing restricted dine-in, others outdoor only, and others takeout-only

For a list of all states and reference please check out : [https://
blog.opentable.com/2020/states-provinces-restaurants-reopen-guide-
coronavirus/](https://blog.opentable.com/2020/states-provinces-restaurants-reopen-guide-coronavirus/)

If you have any specific questions or concerns on any commodities not mentioned in this report, please feel free to reach out to dforsythe@nproduce.com and we will be happy to give you those current market conditions. Also look for our Spanish version that will be released on Monday. Have a great week!