

Turning NPC Managed Produce Savings Into a Hole-in-One for ClubProcure Members

Channel Profile

ClubProcure is Foodbuy's procurement solution designed specifically for private golf clubs. Supporting the program is Foodbuy's NPC Managed Produce team, which helps Members analyze produce spend, uncover savings opportunities, and implement solutions tailored to their unique operations.

The Opportunity

Just like a golfer who leaves a few strokes on the course, some clubs were missing opportunities to optimize their produce programs. When the ClubProcure team identified Members with limited produce engagement, they partnered with the NPC Managed Produce team to take a closer look and ensure potential savings weren't left in the rough.

The Solution

Working together, the ClubProcure and NPC teams conducted detailed reviews of each club's produce spend, identifying opportunities to lower costs and improve program performance. Customized recommendations were then delivered to each Member, making it simple to access additional value and maximize the benefits of their Foodbuy partnership.

The Results



20+

**ClubProcure
Opportunities
Identified**



7

**Produce
Program Wins
& more pending...**



10-30%+

**Projected Savings
Identified for
Participating Members**

By combining the procurement expertise of ClubProcure with the produce knowledge of NPC Managed Produce, Foodbuy helped uncover savings opportunities that may have otherwise gone unnoticed. This collaboration demonstrates how our teams work behind the scenes to help Members improve performance, reduce costs, and get the most value from their Foodbuy partnership.

When it comes to supporting our Members, we're always looking for the next opportunity to go beyond par and deliver championship-level results.